

# DELAWARE HIV CONSORTIUM



2008

## ANNUAL REPORT

00:00:09:30

DAYS

HOURS

MINUTES

SECONDS

Every 9½ minutes, someone in the U.S. is infected with HIV

# A Letter from the Executive Director and Board President

**“ Every 9 1/2 minutes someone in the United States becomes infected with HIV, the virus that causes AIDS.”**

Recently officials from the White House, Department of Health and Human Services and the Centers for Disease Control and Prevention (CDC) announced a new five-year national communication campaign, Act Against AIDS. The goal of the Obama administration's campaign is to stop the spread of HIV/AIDS by making people aware of the magnitude of the epidemic. More than one million people in the United States are living with HIV, and of those, approximately one in four do not know they are infected. A primary goal of the Delaware HIV Consortium is to return the focus on the HIV/AIDS epidemic and to demonstrate the instrumental role we can all have in changing the course of this disease.

The Nine and a Half Minutes theme is reflected in this year's Delaware HIV Consortium Annual Meeting. The first and foremost action in stopping the spread of HIV is informing the public of the medical facts and creating awareness about HIV/AIDS. The Delaware HIV Consortium and its members provide up-to-date information, direct client services and raise awareness about the devastating impact this disease is having on our communities. In addition, the Consortium acknowledges the need for effective social marketing and prevention education particularly with the large number of people who are unaware of their status. Compounding this problem is the fact that many individuals who are HIV-positive are not currently receiving medical care. As a community, we need to find ways to address the barriers to care and help reconnect these individuals into treatment. We also need to ensure that we have the resources to continue to provide care that is integrated, patient-centered, community-based, culturally-appropriate and is of the highest possible quality. People living with HIV disease deserve nothing less.

The Delaware HIV Consortium, along with our community and state members, provide leadership through effective community planning and service coordination. We will continue to fight ignorance, stigma and complacency. We strive to implement effective prevention strategies, but we need your help. The fore mentioned goals are not easily achieved. It will take all of us and all of our efforts to battle this disease. It is up to all of us to change the course of HIV/AIDS and to ensure that the next generation does not lose the fight. We must lead, not follow.

As you will see from the reports and activities of this past year, the Delaware HIV Consortium is fully engaged in these efforts. We are committed more than ever to being part of the solution. As an organization, we are proud of the accomplishments of the staff and members of the Consortium, and look forward to seeing the effect of our combined efforts in changing the course of the HIV epidemic in our state. Please join us in being part of the solution.

Arlene Bincsik  
President, Board of Trustees

Peter Houle  
Executive Director

# About the Delaware HIV Consortium

The Delaware HIV Consortium is a statewide non-profit organization established to facilitate collaboration among its members and to ensure that quality, non-duplicative HIV treatment and prevention services are available throughout Delaware. Our membership includes HIV/AIDS service providers, civic leaders, public health professionals, representatives of private business, and persons living with HIV disease.

The Consortium operates several statewide working committees, which are governed by a duly elected Board of Trustees. The Consortium works to better the lives of Delawareans with HIV through service coordination, community participation, and consumer involvement. Over the years, the Consortium has added innovative programming to the array of HIV/AIDS services in Delaware, including a tenant-based rental assistance program for those living with HIV/AIDS, emergency client assistance, technical training and support, as well as client education.

## The Delaware HIV Consortium:

- Promotes participation from all communities
- Shares the responsibility in an epidemic that affects everyone
- Works for increased awareness of the HIV epidemic and of HIV activities in Delaware
- Seeks to include active participation of those living with HIV in the planning of statewide services
- Believes that the HIV/AIDS epidemic is a crisis that requires community planning and action
- Creates, implements and helps support treatment-related services and housing assistance to those living with HIV in Delaware
- Disseminates meaningful and accurate information to improve the quality of services to persons living with HIV/AIDS and to reduce the stigma of HIV/AIDS in our communities
- Supports the implementation of housing opportunities for persons with HIV/AIDS so that they are able to live with stability and dignity in order to maximize health-related outcomes
- Works to identify and secure diversified funding streams to address the unmet needs of those living with HIV disease in Delaware

## History of the Delaware HIV Consortium

In 1989, local HIV/AIDS service providers were called upon to develop a system of care for people living with HIV disease. In 1990, the Ryan White Comprehensive AIDS Resources Emergency (CARE) Act was established, granting federal dollars to states to ensure the treatment of all HIV-positive individuals. In order to oversee the allocation of these funds, Delaware formed the HIV CARE Consortium. In 1995, the CARE Consortium merged with the AIDS Advisory Task Force and the HIV Community Prevention Planning Committee to officially become the Delaware HIV Consortium. For almost two decades, the Consortium has served the HIV community in some capacity.

# Service Delivery

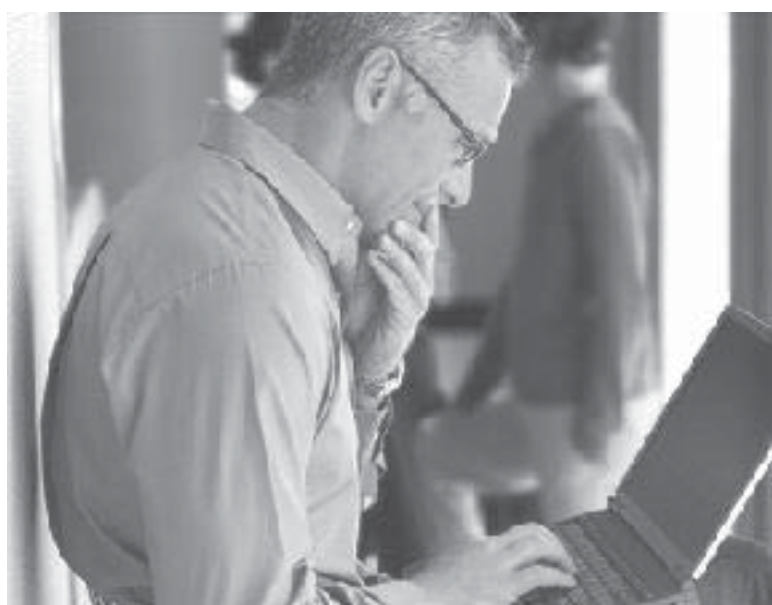
*An essential function of the Delaware HIV Consortium is to act as the administrator of Ryan White CARE Act Part B dollars for supportive services. For more than 15 years, Consortium staff members have worked with community partners to bring critically needed services to Delawareans living with HIV/AIDS.*

*The Consortium issues Requests for Proposals (RFP), awards contracts to community based organizations, monitors the performance of those organizations and provides technical assistance and trainings statewide. Supportive services include an array of vital opportunities designed to educate and empower clients and providers and to help ensure medical maintenance and adherence. The services include case management, emergency financial assistance, transportation, technical assistance, patient education and housing assistance.*

**Contracts for Services During 2008:** Over the course of the year, the Consortium had contractual agreements for the provision of HIV supportive services with ten different agencies, as well as fee-for-service agreements with eight other Service Providers. The total of those contracts was more than \$620,000 for the year.

**Three-Day Site Visit by Delaware's Health Resources and Services Administration (HRSA) Project Officer:** In June 2008, the Consortium participated with Christiana Care Health Services (CCHS) and the Delaware Division of Public Health (DPH) in a multi-day visit with HRSA representatives. It was an opportunity to showcase Delaware's successes in the HIV/AIDS field, as well as to strategize ways for Delaware to respond to changing federal requirements.

**Supplemental Dollars for Supportive Services:** In June 2008, the Consortium received an unprecedented one-time award of \$300,000 for HIV supportive services. These dollars were "carry-over dollars" awarded to DPH by HRSA. Consortium staff members, working with their DPH colleagues, developed strategies to use these dollars effectively in the nine-month period for which the monies were available. These strategies included: (1) allocating additional funds to the existing Ryan White Emergency Financial Assistance Programs, while increasing caps for client assistance, (2) restoring funding to two food programs, (3) providing additional financial support to the community-based HIV/AIDS case management programs, and (4) eliminating the client portion of rent payments for six months for the 110 households being served through the Consortium's housing program.



**Online Data Collection System:** Since April 2008, the Consortium has partnered with Christiana Care Health Services and the Delaware Division of Public Health to implement an online data collection and reporting system for HIV treatment activities in Delaware. CAREWare, the software to be used in this effort, was developed by HRSA and is offered to Ryan White grantees at no cost. Delaware plans to implement the system in time to meet federal requirements for client-level data reporting in January 2010.

**HIV Peer Education Program:** Responding to funding and management challenges faced by the existing HIV Peer Education Program, the Consortium began a dialogue with Christiana Care and the individual Peer Educators in September 2008. As a result, the Consortium allocated funding in its Supportive Services budget to ensure the continuation of this critically needed service in the HIV Clinic System.

**Michael Brossette Memorial Fund:** The Michael Brossette Memorial Fund (MBMF) is the Consortium's private financial assistance program for persons living with HIV disease in Kent and Sussex Counties. Seed money for the fund came from donations made in memory of Michael Brossette, past president of the Consortium's Board of Trustees and a person who lived with HIV disease. In later years, grants from Broadway Cares, fundraising and Delaware's State Grant-in-Aid program have provided ongoing funding for this critical service. In 2008, the program spent more than \$12,400 as it served 32 nonduplicated clients. Since its inception in September 2000, the MBMF has served 207 different persons, with expenditures totaling more than \$78,000.

## Communications

*The Communications Department routinely interfaces with the organization's programs and departments and is responsible for writing, disseminating, and developing information for the agency including: the web-site, press releases, print materials and the quarterly newsletter, VOICES. This department is also responsible for the Delaware chapter of the NAMES Project AIDS Memorial Quilt.*

In 2008 the format for the Consortium's quarterly newsletter, VOICES, was changed from a 6-page format to an 8-page edition. The new format provides an opportunity for more informative news articles of national importance, more statewide coverage of agency activities and programs, pictures and a column by Joe Scarborough, a Red Ribbon Client Advocate. Digital copies of VOICES spanning back to 2006 are available on the agency website at [www.delawarehiv.org](http://www.delawarehiv.org).


The Consortium's website has many tools for clients, the community, supporters and health care providers including a regularly updated online Resource Guide, the latest AIDS Drug Assistance Program (ADAP) formulary, and the most recent HIV/AIDS statistics. New this year is a link from the homepage to the Consortium's Facebook group page, which is updated almost daily. Links to the latest news stories related to HIV/AIDS, information on upcoming events and message boards are available for public use and interaction.

Working closely with the fundraising campaigns throughout the year, the Communications Coordinator develops many of the organization's marketing materials and assists in promoting the AIDS Walk, the "Easy As Pie" fundraiser and the annual WOW Awards Celebration. The Communications Coordinator also represents the Consortium at local community health fairs and awareness events throughout the year and disseminates information at the organization's exhibit table. During the past year, the Consortium was represented at twenty-one community events, forums and educational programs. The Consortium believes that collaboration is the key to community synergy and is proud to support fellow non-profit agencies both financially and by promoting and/or attending events, such as: Wilmington Wellness Day, National HIV Testing Day, National Black HIV/AIDS Awareness Day, World AIDS Day, the Latin American Community Center's First Annual Block Party and many other community efforts.

For many AIDS awareness events held statewide, a visual display of the AIDS Memorial Quilts, made in honor of the tens of thousands of people who have died of AIDS, is an impactful and emotional reminder of the toll HIV/AIDS has had on our country. The AIDS Memorial Quilts are kept by the NAMES Project, a national organization that lends the AIDS Quilts to local chapters. The Consortium is proud to take the lead in this national treasure and is the sole distributor responsible for the Delaware chapter of the AIDS Memorial Quilts. The Communications Coordinator keeps an inventory and helps distribute the quilts, as requested. If your organization would like to display the AIDS Memorial Quilts you may contact the Communications Coordinator.

Published by:

**DELAWARE HIV CONSORTIUM** **VOICES**  
The Voice of Delaware's HIV Community  
Summer Edition • August 2008 • Volume 14 • Number 3



**22nd AIDS Walk Registration and Fundraising Underway**



Show your support for the 22nd Annual AIDS Walk Delaware by registering today, collecting pledges and marking your calendar for one of the statewide walks. All funds raised stay in Delaware to help the local community infected and affected by HIV/AIDS. This is the biggest fundraiser of the year. We're counting on the community to join in this event and make it a great success. As in years past the Wilmington walk will be held in Rockford Park. The event will be held Sunday, September 28, 2008. Check-in starts at noon and step-off is at 2 pm. All of the walks will be held rain or shine.

The Kent County and Sussex County walks will be held on Sunday, October 5. The Dover walk will be held at Silver Lake Recreation Area. The Sussex County walk is moving from Georgetown to Grove Park in Rehoboth Beach this year. The downstate walks begin with check-in at 1 pm, and the step-off at 2 pm.

Last year over 6,000 people attended the AIDS Walks and helped raise over \$207,000. The money raised was distributed to organizations and faith communities throughout Delaware that provide programs and services to people infected and affected by HIV/AIDS. This year we hope to raise \$275,000!

If you haven't already registered, it's simple. Registration is easy and free, and can be done on-line, or over the phone, in minutes. When signing up you may register as an individual walker, join a team or start a team yourself. The next step is to start collecting pledges.

If you work for a large company ask your HR department if they will match the funds that you raise. Some companies will match half of what you raise in pledges, others will match you dollar for dollar. You never know until you ask. For more information, or to register, visit [www.aidswalkdelaware.org](http://www.aidswalkdelaware.org), or call 1-302-652-6776. Dogs are welcome, but must be kept on a leash at all times. Check out the website for all sorts of valuable information on topics ranging from fundraising tips to directions to the walk locations. We hope to see you there.

**National HIV Testing Day Promotes Early Diagnosis**

June 27, 2008 was National HIV Counseling and Testing Day and organizations across all three counties observed the day with fairs and events to raise awareness of the need for testing. The Delaware Division of Public Health and its community partners provided free, rapid HIV testing to 351 people, statewide. Organizations also distributed the Planning Council's 2008 prevention survey which will be used to determine where HIV/AIDS resources are needed most. The CDC estimates that 25%, or more, of people infected with HIV are not aware of their status. This is why it's important to reach out to the public to bring attention to the need for regular screenings, especially for the most at risk populations.

Continued on page 5...

Also inside . . .

Letter from the Exec. Dir.	2	A Client's Voice	5
WOW Gala	3	HIV/AIDS In the News	6
Joe Goes to Washington	4	Consortium Updates	7

# Housing Assistance Program

*Consumer needs assessments nationwide consistently demonstrate that after HIV treatment and medications, affordable housing is one of the most important issues facing clients. Stable housing is a reliable predictor of clients' ability to participate effectively in medical treatment and greatly assists clients in achieving positive health outcomes. Access to affordable housing programs for persons living with HIV/AIDS becomes an important part of clients' overall care plans, helping them better manage complex medical regimens in order to maintain overall wellness.*

*The Delaware HIV Consortium prioritizes the need for affordable housing for persons living with HIV/AIDS, as a vital component in the management of this disease. In response, the Consortium became involved in delivering housing programs for persons living with HIV/AIDS in 1997, and today is recognized as a leader in HIV/AIDS housing in Delaware.*

**Rental Assistance Program:** Since 1997, the Delaware HIV Consortium has operated the state's only rental assistance program that assists low-income persons living with HIV/AIDS. All clients in the program are connected to case management and appropriate support services, such as medical care, pharmacy assistance, dental and eye care, and behavioral health services.

The Consortium uses federal Housing Opportunities for Persons With AIDS (HOPWA) funds and Ryan White Part B dollars to operate this program. The agency's program assisted 149 households (222 people) throughout the state in 2008. As of December 31, 2008, there were 304 eligible households on the program's waiting list. The waiting time for housing assistance is approximately four years. The program's success was noteworthy in 2008, with 90% of assisted households remaining in a stable housing environment throughout the year. The program was able to remove clients from the waiting list and award rental vouchers on four occasions in 2008: January, April, August, and October.

**Supportive Housing Program:** The Consortium administers a supportive housing program for homeless women living with HIV/AIDS. WomanSpace Permanent Housing is a collaborative project teaming the Delaware HIV Consortium with Connections Community Support Programs. The housing assistance program administers the HOPWA grant that funds the project while Connections owns the residence and operates the program. WomanSpace contains ten apartments that combine affordable housing with on-site support services to assist the residents who are dealing with substance abuse and mental health issues. Nearly half the residents have histories of domestic violence, while two-thirds are considered to be chronically homeless. This program is located in a downtown Wilmington neighborhood within walking distance of medical care, behavioral health services and HIV/AIDS case management. In 2008, WomanSpace housed 14 women and three children. Twelve residents maintained stable housing throughout the year and 13 residents remained medically compliant and connected to case management. This program is funded through 2010.



**Collaborative Efforts:** Because access to affordable housing is a vital link for our clients' health and well being, the Consortium's housing staff is represented on boards and committees that address affordable housing issues and homeless prevention activities, such as the Consortium's Policy Committee, Planning Council, and Delaware's Homeless Planning Council. Staff members have also testified for the past several years at public hearings at the state and local government levels to address the importance of stable housing for vulnerable populations and the need for increased funding to support more affordable housing programs in Delaware.

# Community Planning

*From its inception, the Delaware HIV Consortium has brought together stakeholders and community members to create the most comprehensive system of HIV health care and supportive services in Delaware. The Consortium facilitates an integrated planning group—the Delaware HIV Planning Council. This council promotes the sharing of information and coordination of activities regarding HIV prevention, treatment, and assessment. Planning Council members help identify gaps in services, prioritize prevention and treatment activities, review the utilization of services, and advocate for high quality care. The Council continues to exceed federally-required community planning expectations.*



James Dowling, Health Program Coordinator, Division of Public Health, HIV/AIDS Program, gives an epidemiological update to the Planning Council.

**HIV Planning Council:** Meeting regularly throughout the year, the Planning Council is comprised of service providers, community members, the business community, people living with HIV/AIDS and government officials.

The Council began 2008 by streamlining operations, merging work groups, and revising the current five-year planning time line in response to new state requirements. During 2008, the Council also elected two new co-chairs, held four orientation sessions, enrolled six new members (including two consumers), and conducted two voting member elections.

**2010- 2014 Comprehensive Plan:** The Planning Council is the first planning group in the nation to have merged separate prevention and treatment planning groups into one body (December 2004). In May 2008, the Planning Council and the Division of Public Health took another step in the integration process when they resumed work on combining—for the first time ever—two formerly separate prevention and treatment documents. The result will be the 2010-2014 Comprehensive HIV Prevention Plan and Statewide Coordinated Statement of Need (Comprehensive Plan), which will be completed in the summer of 2009. Combining the planning groups in 2004 created more efficiency, reduced overlap, and expanded dialogue. The same can be said for the streamlined process regarding the Comprehensive Plan. In its final form, the Comprehensive Plan will present the full continuum of statewide HIV/AIDS prevention and treatment needs and services in a single document.

Work on the Comprehensive Plan resumed with the 2008 Prevention/At-Risk Survey, conducted from June 27 to September 30, 2008. Self-administered statewide by 803 individuals, the survey provided information on the risky behavior and HIV educational needs of a portion of Delaware's citizens and visitors to the state. The Planning Council also conducted the 2008 Provider Perspective Survey in the summer, with 37 providers giving their views on client needs and services received. In the fall, information from the two surveys and the 2006 Agency Survey was analyzed and presented in the 2008 Gaps Analysis, which outlined needs, gaps in services, service availability, and barriers to accessing care. Information from these tools is used in the development of the Comprehensive Plan. In January 2009, a draft of the treatment portion of the Comprehensive Plan will be submitted to the federal Health Resources and Services Administration, per its request.

**Fund Development:** Applications were submitted to public and private organizations for additional funding to support Planning Council activities. An award of \$10,000 was granted by a local foundation to assist in printing costs of the 2009-2010 Resource Guide and to support Planning Council meetings. Additional support was provided by pharmaceutical companies.

**2009-2011 Resource Guide:** The Planning Council and Consortium staff began updating the popular and practical Resource Guide, which provides HIV/AIDS related information on over 200 statewide agencies and programs. The new guide will be available in the summer of 2009.

# Policy Development and Implementation

*For more than 14 years, the Delaware HIV Consortium has striven to bring together community stakeholders from all over Delaware to provide guidance and recommendations on HIV/AIDS policies. The purpose of the Policy Committee is to enhance the Consortium's organizational capacity to evaluate and determine HIV/AIDS policies. The committee works with staff to monitor and assess private and public policy initiatives on local and national levels, determine the potential impact of specific policies for HIV/AIDS and to develop positions on subjects of priority interest. The Policy Committee is comprised of HIV/AIDS service providers, faith-based organizations, civic leaders, mental and public health professionals, school administrators and people living with HIV/AIDS (PLWHA).*

During the 2008 year, the Policy Committee welcomed 16 new members from the following agencies and/or businesses: NAMI-DE, Planned Parenthood, Central YMCA of Delaware, Gilead Sciences, Tibotec Therapeutics, Delaware Physicians Care, Delaware Department of Education, the Latin American Community Center, a community member and a University of Delaware student.

After re-framing the priority issue to "Increase stable housing options for people living with HIV/AIDS," the Policy Committee identified 11 strategic objectives to accomplish in 2008. The most important strategies included educating legislators about the lack of stable housing and the impact it has on people living with HIV/AIDS (PLWHA) and increasing public awareness about housing issues for PLWHAs.

In order to further educate legislators and increase public awareness regarding housing issues for PLWHAs, the Policy Committee achieved the following:

1) The Policy Committee provided testimony during the Joint Finance Committee Budget hearings at Legislative Hall. Testimony provided by Dianne Casey, the Consortium's Director of Housing, and Joe Scarborough, a client advocate, was quoted in a *News Journal* article titled "Housing Advocates Question Budget" on February 8.

2) Committee members were also successful in getting Democratic gubernatorial candidates John Carney and Jack Markell to address housing issues for PLWHAs during the housing forum sponsored by the Delaware Housing Coalition in May.

3) The Policy Committee submitted a "Position Statement" to U.S. Representative Barney Frank, Chairman of the House Financial Services Committee, concerning the definition of homelessness and suggestions to improve the HEARTH bill (H.R. 840). The committee also sent a "Position Statement" to U.S. Senator Jack Reed with suggestions for the Community Partnership to End Homelessness Act (S.B. 518).

4) The Policy Committee created a brochure to help educate city, county, and state legislators and Delaware residents about HIV/AIDS and the importance of housing issues to the HIV community. The flyer is titled "*Check Out the Facts About ... Homelessness and HIV*". The fact sheet has been distributed during special community events, educational workshops, legislative hearings and forums. Thanks to Joe Scarborough, our "*Homelessness and HIV*" fact sheet was distributed and acknowledged at the National Conference on Ending Homelessness in Washington, DC in July.

5) To increase public awareness about housing issues, committee member John Baker wrote an editorial, "A Wealthy State Fails to House its Sick", that appeared in the *News Journal* on June 9 that quoted committee members Dianne Casey, Susan Starrett and Sister Jean Rupertus. To further increase awareness about housing, four clients at House of Joseph II submitted an article to the *News Journal* entitled "Street People with HIV Welcome a Safe Shelter". Additional press coverage was published on July 23, when a Policy Committee member had a commentary, "Sick and Disabled People Need Housing Assistance", printed in response to Baker's June 9 editorial.



6) The Policy Committee also developed and distributed monthly factoid postcards to educate legislators, media and other social service stakeholders about PLWHAs and their housing issues. Factoids were sent monthly, from September to December. The November factoid, which focused on HIV housing and veterans, inspired 6abc to broadcast the following public service announcement on the Consortium's behalf: "6abc... Your Community Connection - the Delaware HIV Consortium offers information on affordable housing for veterans and persons living with HIV/AIDS. Call 302-654-5471." The Public Service Announcement will air throughout 2009.

7) On December 3, the Consortium sponsored the second *Girls' Night Out* community education program in connection with World AIDS Day. Fifty-three women and girls attended the event held at the YWCA Home Life Center. Nearly 95% of the women were African-American, ranging in age from teens through sixty years of age. The event was co-sponsored by GlaxoSmithKline and Each One Teach One.

## Facts about HIV/AIDS and Housing in Delaware

- *As of December 31, 2008 there were 3,468 identified individuals who were either HIV-positive or AIDS defined in the state of Delaware (Del. Div. of Public Health). That translates into 1 out of every 251 people in the state is HIV-positive.*
- *The CDC estimates that approximately 25% of all HIV-positive persons are not aware of their HIV infection. Therefore, the true number of HIV infected persons in the state is likely much higher than reported.*
- *More than 300 people living with HIV/AIDS (PLWHA) are currently waiting to receive housing assistance from the Delaware HIV Consortium. Waiting time for rental assistance is nearly 4 years.*
- *Rates of new HIV diagnoses among populations of homeless persons are as much as 16 times the rate in the general population, and death rates due to HIV/AIDS are 5 to 7 times higher among homeless persons. (Kerker et al. 2005)*
- *The number one issue for stabilizing an HIV-positive person's health and improving other quality of life issues is housing. Keeping HIV-positive individuals in treatment through adequate housing programs can reduce HIV transmission.*
- *The 3 main modes of exposure to HIV among adults in Delaware in 2008:*

<i>Men who have sex with men (MSM):</i>	<i>31.3%</i>
<i>Injection Drug Use (IDU):</i>	<i>28.2%</i>
<i>Heterosexual Contact:</i>	<i>23.3%</i>

(Del. Div. of Public Health)
- *Delaware's African American residents make up approximately 20% of the state's total population, yet the black community disproportionately accounts for 63% of all cases of HIV/AIDS in Delaware.*

# Special Events & Fundraising Activities

*Fundraising for the Delaware HIV Consortium has been a new undertaking during the past four years. The department has worked creatively and diligently to develop new and continuing funding opportunities for operational and organizational efforts that are in line with the mission of the agency. As federal dollars continue to decrease, the need to secure more diverse funding streams has become a necessity. In order to meet the growing demand for HIV/AIDS services in Delaware, the Consortium has designed signature campaigns to help raise much-needed funds.*

*Currently each of the events are cornerstones in themselves and always serve two purposes: fundraising and HIV/AIDS awareness. Several of the Consortium's events are collaborative efforts, bringing several other organizations together with the same mission of eliminating the spread of HIV/AIDS. In addition, the events are designed to engage the entire community to feel empowered and able to contribute through a variety of fundraising opportunities. Fundraising proceeds support various programs and initiatives benefitting Delawareans living with HIV/AIDS.*



The Iron Hill Brewery & Restaurant hosted the 4th Annual WOW Awards “Summer Fling”. The fun and casual theme was “If the Shoe Fits” and was held on the evening of Saturday, June 21, 2008 at Iron Hill’s Riverfront restaurant. The WOW Awards Celebration recognizes corporate and individual excellence in HIV/AIDS, philanthropy, volunteerism and community leadership. The event is designed to raise funds and increase awareness of HIV/AIDS statewide. The event includes an awards presentation of the prestigious Ryan White Red Ribbon awards, a silent auction, an array of delectable cuisine, entertainment, and a raffle.

Kelly Snavelly of Saffron Fine Catering donated the event’s catering coordination and many food items as she has done every year for the WOW Celebration. Local restaurants and caterers donated almost all of the menu items. Planning Factory International, a long time sponsor, provided the theme and unique décor of the evening.

The Delaware HIV Consortium continues to be a proud partner and sponsor of AIDS Walk Delaware. This statewide initiative was held in three counties on Sunday, September 28, 2008 (Wilmington) and on Sunday, October 5, 2008 (Dover and Rehoboth). AIDS Walk Delaware is an enormous undertaking and is a fine example of community collaboration. The Delaware HIV Consortium marked its fifth year of co-sponsoring the 2008 Walk with the Walk’s founder, AIDS Delaware. In addition, the tremendous efforts and team building of the Faith Community Partnership and the Ministry of Caring (House of Joseph II) further strengthen the collaborative efforts of the Walk. Through continued collaboration, the Walk has grown into the state’s largest HIV/AIDS awareness initiative as well as the most successful statewide fundraiser for HIV/AIDS. In 2008, nearly 5,000 walkers participated in the tri-county AIDS Walk and helped raise almost \$200,000.

Every holiday season the Delaware HIV Consortium collaborates with the Ministry of Caring for the “Easy as Pie” Thanksgiving fund-

**Forging new collaborations and building relationships is the focal point of the fundraising process.**



raiser. A variety of locally fresh-baked pies are sold for Thanksgiving, making this the sweetest fundraiser around. All proceeds from the event support housing programs for people with HIV/AIDS. 2008 marked the fifth year of this special fundraiser and the third year that the Ministry of Caring has teamed with the Consortium to raise funds.

The "I Care Campaign", the Delaware HIV Consortium's Annual Appeal, was mailed in late November of 2008. This year's campaign, despite economic challenges, had the largest response to date.

Preparations are in full swing for 2009 special event fundraising. The Consortium welcomes diversity, new ideas and funding opportunities that support unity and strength in our battle against the HIV/AIDS epidemic in Delaware.

The Delaware HIV Consortium wishes to thank everyone for their support in 2008 and looks forward to working together in 2009 to increase funds to benefit the entire HIV community.

---

## *SAVE THE DATE*

# **2009 AIDS Walk Delaware**

Wilmington, Rockford Park  
**September 27, 2009**

---

Dover, Silver Lake Rec. Area  
**October 4, 2009**

---

Rehoboth Beach, Grove Park  
**October 4, 2009**



*Register to Walk online at:*

**[www.aidswalkdelaware.org](http://www.aidswalkdelaware.org)**

**or call (302) 652-6776**

*Start your own team or join ours!*

*Presented by: The Delaware HIV Consortium & AIDS Delaware  
Partners: The Faith Community Partnership & The Ministry of Caring, Inc.*

# Delaware HIV Consortium

## Revenues 2008

### Housing Opportunities for Persons With AIDS (HOPWA) Funding

Tenant Based Rental Assistance Program	
City of Wilmington	\$450,679
Delaware State Housing Authority	\$160,117
Site Based Supportive Housing Program	
Womanspace Permanent Housing	\$221,208

### Other Government Grants

Ryan White CARE Act (HRSA)	\$1,290,036
HIV Policy Committee (CDC)	\$40,462
HIV Prevention Planning Council Facilitation	\$84,461

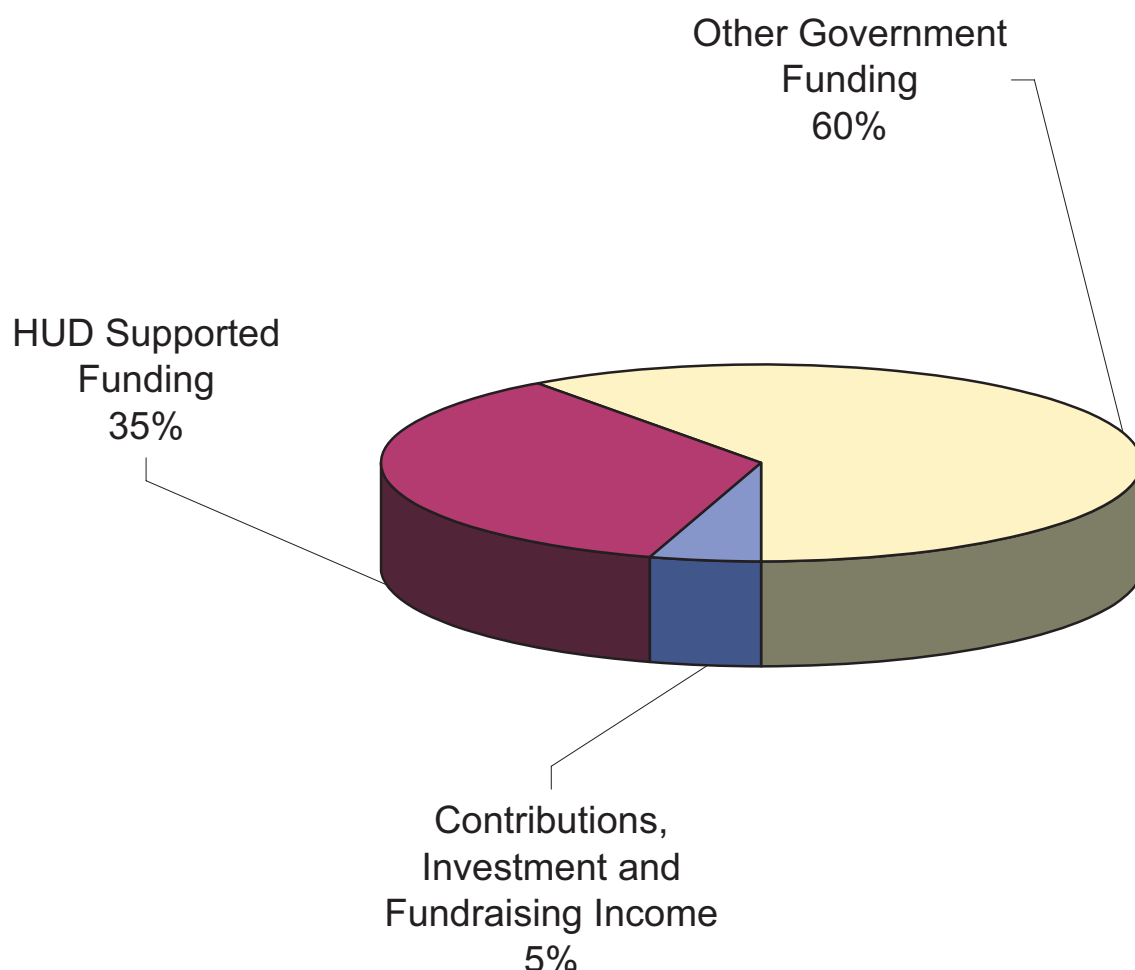
**Total Government Support** **\$2,246,963**

Private Foundation and Corporate Support	\$28,512
Individual Contributions	\$12,077
Investment Income	\$(28,479)
Special Events Income	\$99,128

**Total Fundraising & Investment Income** **\$111,238**

**Total Revenues** **\$2,358,201**

### Delaware HIV Consortium Revenues 2008



# Delaware HIV Consortium

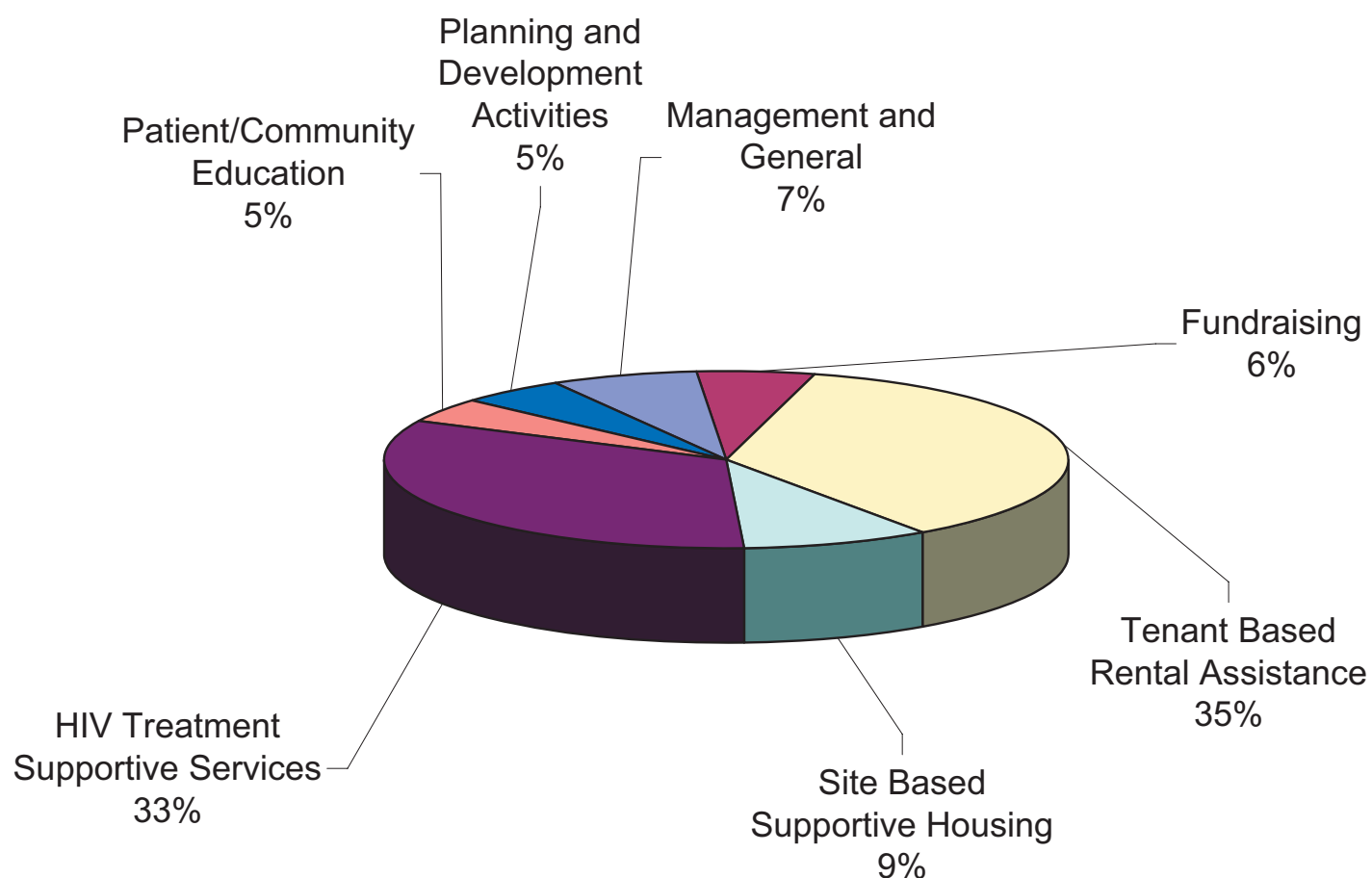
## Expenses 2008

<b>Management and General</b>	\$168,955
<b>Fundraising</b>	\$135,228
<b>Program Services</b>	
Tenant Based Rental Assistance Program	\$879,801
Site Based Rental Assistance Program	\$216,661
HIV Supportive Services	\$799,827
Patient/Community Education	\$110,816
Planning and Development Activities	<u>\$118,829</u>
<b>Total Program Services</b>	<b>\$2,125,934</b>
<b>Total All Expenses</b>	<b>\$2,430,117</b>

<b>Revenues</b>	
Contributions, Investment and Fundraising Income	\$111,238
HUD Supported Funding	\$832,004
Other Government Funding	<u>\$1,414,959</u>
	\$2,358,201

<b>Expenses</b>	
Management and General	\$168,955
Fundraising	\$135,228
Tenant Based Rental Assistance	\$879,801
Site Based Supportive Housing	\$216,661
HIV Treatment Supportive Services	\$799,827
Patient/Community Education	\$110,816
Planning and Development Activities	<u>\$118,829</u>
	\$2,430,117

### Delaware HIV Consortium Expenses 2008



# Generous donations were made over the past year by the following community members

Michele Asher	Patricia Geisert	Mary Ann McGlinchey
Paula & Theodore Ashford	Rory Goshorn, Ph.D.	Elias Mamberg
James M. Baker, Mayor	Stephanie Grant	Patricia Mitchum
John Baker	Bob Groth	John Natalie
Juanita Beauford	Michael Hanlon	Elizabeth Neal
Keith Begley	Judith Harwood	Kirsten Olson
Peter Bezrucik	Janice Heinssen	Robert Patriquin
Arlene Bincsik	Senator Margaret Rose Henry	Christen & Gary Patterson
Ryan Bing	Kathy Hilmer	Robert Pasquale
Cheryl Bolinger	John Hinkson	Cheri Pfeiffer
David Brant	Douglas Holloway	Sonya Pinckney
Carol Bresler	Nita Holloway	Carissa Pleiss
Gordon & Patricia Burrows	Mr. & Mrs. Irving Houle	Michael Pollock
Charles Case	Peter Houle	Glen Pruitt
Rep. Michael Castle	Rudolf Hutz	Bob & Lisa Raup
Dianne & Timothy Casey	John Ingram	Kristen Raup
Margaretta Coller	Rita Justice	Ann Ricksecker
Edie Corbin	Harrie Kaufman	Jeanette Rodman
Laura Cottrell	Patrick Keenan	Gary Sallee
Ashley Cox	John Kennedy	Joe Scarborough
Crystal Dalton	Doris Kerr	Anthony Scott
John Davis	Gary Kirchhof	Frances Sells
Terry Davis	John Klein	James Shepherd
Fred Dawson	Gita Kumar	Michael Simon
Laurie H. DeGrazia	Mark Levesque	Lisa Smallwood-Belk
Rita & Paul Salvo	Richard & Toni Linder	Kelly Snavelly
Amadou & Alexandra Diagne	Dr. Delroy Louden	Harold Springer III
John & Katherine Downham	Sr. Dolores Macklin, OSF	Alan Spiro
John Doughten	Edna Maldonado	Kent Staver
Karen Kane & Ralph Durstein III	Anne Mancini	Liz Thornton
Steve Elkins	Gail Mansoor	Victoria Vinton
Stephen Eppes, MD	John Marchant	Dr. Ramesh Vemulapalli, MD
Joseph & Patricia Farnan	Karla Martin	Jennifer Watson
Dawn Ferry	Robert & Ann Marvel	William & Ethel Welch
Barbara Franklin	Andrew McCarthy	Paulette Williams
Carol Gargula	Patricia Jane McDowell	Robert & Deborah Williams

# Corporate Impact... our 2008 donors

**Bank of America**



**BlueCross BlueShield  
of Delaware**

**PhARMA**



GlaxoSmithKline

Abbott Laboratories

AIDS Delaware

American Express

Augusta Grille

Back to Basics

Bank of America

Barron Marketing Communications

Baxter's Restaurant

Beautiful Gate Outreach Center

Bloomsberry Flowers

Blue Cross Blue Shield of Delaware

Boyd's Flowers

Bristol-Myers Squibb

C & D Contractors

CAMP Rehoboth

City of Wilmington

The Clarion Hotel - The Belle

Club Phred

Degnan Co. Web Services

Delaware Today

Delmarva Power

Diamond State Party Rentals

Gilead Sciences Inc.

GlaxoSmithKline

Hadfield's Seafood

Happy Harry's, A Walgreen's Pharmacy

Henrietta Johnson Medical Center

ING Direct

Iron Hill Brewery & Restaurant

Johnston & Associates

Just Desserts by Jেকেitta

Leounes' Catered Affairs

Linvilla Orchards

Ministry of Caring

Moore Brothers Wine Company

NAMI - Delaware

New Castle County

Office Support, Inc.

Pastoral Counseling, James Walsh

Pfizer Inc.

PhRMA

Planned Parenthood of DE

Planning Factory International

Roche Pharmaceuticals

Saffron Fine Catering

Southbridge Medical Advisory Council

Southwest Airlines

State of Delaware

The MAC AIDS Fund

Tibotec Therapeutics

Tommy Bahama Ultra Premium Rum

United Way of Delaware

Wheeler, Wolfenden & Dwares

Wild Thyme



## 2008 Board of Trustees

Arlene Bincsik, Board President  
*Christiana Care HIV Program*

Ramesh Vemulapalli, MD, Vice President  
*Mid-Delaware Internal Medicine*

John Ingram, Treasurer  
*Community Member*

Nita Holloway, Secretary  
*Community Member*

Patricia Barron  
*Barron Marketing Communications*

Frederick Dawson  
*Bassett, Brosius & Dawson, Inc.*

Edie Corbin  
*Metropolitan Wilmington Urban League*

Doris Kerr  
*Iron Hill Brewery & Restaurant*

Karla Martin  
*Delaware State University*

Gary Kirchhof  
*BlueCross BlueShield of Delaware*

Steve Elkins  
*CAMP Rehoboth*

Patrick Keenan  
*Community Member*

Laura Cottrell  
*Peer Educator, Christiana Care*

Stephen Eppes, MD  
*A.I. duPont Hospital for Children*

Sr. Dolores Macklin, OSF  
*Board Member Emeritus*

## Staff

Peter Houle, MBA  
*Executive Director*

John Hinkson  
*Communications Coordinator*

Glen Pruitt  
*Associate Executive Director*

Tammy Jones  
*Special Events/Development Associate*

Robert Raup, CPA  
*Director of Finance and Administration*

Andrea Killian  
*Financial Assistant*

Dianne Casey  
*Director of Housing Programs*

Alyson Lang  
*Policy and Education Coordinator*

Stephanie Arnold  
*Administrative Assistant*

Sonya Pinckney  
*Housing Program Specialist*

Rita Devlin Salvo  
*Manager of Community Planning*



*The Delaware HIV Consortium is an affiliate member of the United Way.*

100 W. 10th St., Suite 415 Wilmington, DE 19801

Phone: 302-654-5471 • Fax: 302-654-5472 • [www.delawarehiv.org](http://www.delawarehiv.org) • [info@delawarehiv.org](mailto:info@delawarehiv.org)